



InterstateTransport

Press Release

Source: Interstate Transport

Interstate Transport and Hines Horticulture Partner to Re-Define Logistics and Distribution Services

Customer Service And Cost Containment Drive New Logistics Initiative Between The Leader In Live Goods Logistics And One Of The Largest Commercial Nursery Operations In North America

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Saint Petersburg, FL: Interstate Transport, Inc., the leading freight management and logistics company in the horticultural industry, today announced that they have contracted with Hines Horticulture (NASDAQ: HORT) to re-engineer Hines' logistics and distribution functions, and for Hines to use Interstate's InMotion Global[®] software solution.

Hines will conduct a competitive lane bid analysis with Interstate and use Interstate's InMotion Global[®] transportation management system to define and manage the logistics function. InMotion Global[®] was developed and designed to support the needs of Interstate Transport's client base and fits perfectly with the needs of Hines' new differentiated supply chain strategy. Interstate will also be providing training and support for InMotion Global[®], as well as access to their 24 hour Freight Management Center (FMC) for access to a multitude of transportation and logistics services.

Jeffery A. Dunbar, Vice President of Supply Chain at Hines said; "We are completely re-engineering end to end supply chain with focus upon our logistics and distribution functions to assure we are providing unparalleled customer service and achieving cost containment. Interstate's expertise in the horticultural industry aligns well with our needs and we have been fully impressed by their expert knowledge of our supply chain opportunities."

Tim Higham, President and CEO of Interstate Transport, said; "The entire Interstate team is excited to have one of the largest commercial nursery operations in North America, and the only publicly traded grower in the United States, choose our services and solutions. With Hines as a major national client, Interstate now represents both the world's largest live goods retailer (The Home Depot) and the world's largest wholesaler (Hines) as their live goods logistics solutions provider. Contracting with customers like Hines is a reflection of our professionalism, industry reputation, and our proven cost savings initiatives."

Hines will focus on two main goals through the relationship. The first is bottom line cost containment and process control. This will provide significant bottom line transportation and distribution savings to Hines. The other goal is to provide unprecedented customer service to Hines' client base – including Hines' largest customers, The Home Depot, Lowes, Wal*Mart and Independent Garden Centers. "The fact that Interstate is the largest live goods logistics provider in our industry was a significant factor in our decision to align our

two firms”, Dunbar said. “They already understand the needs of our largest clients and have a positive ongoing relationship with almost every one of our clients in North America”.

ABOUT INTERSTATE TRANSPORT: Interstate is one of the fastest growing logistics providers in the United States. Based in Saint Petersburg, FL, Interstate provides logistics services and complete logistics outsourcing solutions to customers across the United States. Interstate’s Freight Management Centers provide Internet load tracking for every shipment, free transportation management (TMS) software, routing and load optimization, Internet load tendering, guaranteed appointment making, and complete efficiency reporting. Every aspect of Interstate’s offerings can be managed via the Internet or telephone. Learn more at www.interstate-transport.com

ABOUT HINES HORTICULTURE: Hines Horticulture (NASDAQ: HORT) is the leading operator of commercial nurseries in North America, producing one of the broadest assortments of container-grown plants in the industry. The Company sells nursery products primarily to the retail segment, which includes premium independent garden centers, as well as leading home centers and mass merchandisers, such as The Home Depot, Lowe's and Wal-Mart.